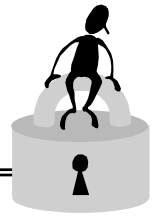


Scott W. Tomo

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SECURITY PROFESSIONAL . . . able to contribute in the private or public sector
TELECOMMUNICATIONS EXPERTISE / PROTECTIVE SERVICE BACKGROUND

HIRING ASSETS

- Combine technical skills with the ability to bridge technology and people skills.
- Rigorously trained in protective service.

RELEVANT CONTRIBUTIONS & SUCCESSES

PROTECTIVE SERVICE & SECURITY

- **Served High Security Clearance protective service roles** in the U.S. Army:
 - Assigned security driver for Colonel in command of Apache Attack Forces.
 - Received monthly HOT SPOT briefings relative to training as a Sniper/Radio Operator.
 - Trained with the Special Canadian Forces.
 - Competed 104 jumps and 10 halo jumps, at altitudes ranging up to 10,000 feet, including the Arctic Circle.
 - Nominated to train for the Biathlon Ski Shoot, with potential Olympic participation
 - Recipient of the Combat Infantry Badge and numerous Army Achievement medals.

TECHNOLOGY BUSINESS ACUMEN & RELATIONSHIP BUILDING

- **Co-founded Mideast Professional Satellite Systems, Inc.**, contracted to service 621 Fordstar Satellite / Computer Data Systems in 5 states. Averaged +14 calls per week.
 - Trained technicians nationwide on e-mail, phone, and digital imaging technology.
 - Operated 4 fully equipped trucks, working 24/7 to ensure running within 28 hours after system failure.
 - Oversaw operations: Staff of 3 Scheduling & Supervision, Accounting, Public Relations, Advertising, Dispatching, Quality Control, Warehousing, Customer Service, Purchasing, Benefits, Forecasting.
 - Achieved a perfect ratio of answered calls (1 missed in 18 months due to inaccessible road conditions).
- **Served as Lead Technician** in northern Minnesota for JM Communications, a Primestar Satellite Service Provider based out of Virginia. Company provided Installations, Service Calls and Primestar Sales.
 - Managed territory of St. Cloud to northern Minnesota and the Wisconsin, Dakota and Canadian borders.
 - Interacted and communicated daily with in-house staff, contracted staff, and Primestar customers.
 - Trained in-house and contracted technicians. At peak, company had 45 technicians in the field.
 - Wore “many hats”: Equipment Testing, Quality Control, Warehousing, Hiring & Firing, and Sales Liaison.
 - “Trouble” calls dropped 45% during my tenure.
- **Hired as Regional Manager** for Satellite Link.
 - Oversaw Technical Support, Office Operations, Inventory, Service, Staffing, Sales, and Quality Control.
 - Scheduled appointments, dispatched work orders, and ensured timely follow-up quality control.
 - Directed office staff of 2 and 35 field technicians.
 - Region achieved an 8% trouble call ratio – way below Minnesota ratio of 24%.
- **Installed and serviced** antenna, satellite, paging, and tower systems for G & S:

WORK HISTORY

MIDEAST PROFESSIONAL SATELLITE SYSTEMS, INC. – St. Paul, MN	1999 – present
Partner / Manager	
SATELLITE LINK	1998 – 1999
Regional Manager: Satellite Link	
JM COMMUNICATIONS – St. Paul, MN	1997 – 1998
Lead Tech: Northwest Region	
G & S ANTENNA – Byron, MN	1986 – 1997
Installer / Customer Service	
UNITED STATES ARMY 82 ND AIRBORNE – Fayetteville, NC	1982 – 1986
Security / Infantry Soldier (Honorable Discharge)	

EDUCATION

- Computer Technology and Business curriculum at St. Paul Technical College.